

MARION DISPATCH

Publication of Marion Body Works, Inc. for our Commercial Truck Body Product customers and friends

February 2002

Marion Attends N.E.W. Truck Show

The North East Wisconsin (N.E.W.) Truck Show was held in Green Bay January on 10th and 11th. This regional truck show is very well attended and is a great show for Marion. We were privileged to be able to meet with many of our customers and friends at the show this year. Working the show for Marion this year was Jim Simpson, Bud Simpson, Dave Abrahamson, Mike Foley, Gwen Hahn, and Jeff Suehring.

Stock Body Update

Currently a 5-working day delivery

Aluminum Dry Vans

- (1) 14' L x 85" H x 96" W
- (1) 16' L x 91" H x 96" W
- ** (1) 22' L x 97" H x 96" W
- ** (1) 22' L x 97" H x 102" W
- (3) 24' L x 97" H x 96" W
- (4) 24' L x 97" H x 102" W
- ** (1) 26' L x 97" H x 102" W

FRP Dry Vans

- (2) 24' L x 97" H x 102" W
- (1) 26' L x 97" H x 102" W
- ** *Special \$500 Discount*

Moving Van Body In Stock

- ?? 26' Length x 104" Inside Height x 96" Wide
- ?? 2-panel rear door
- ?? Single panel roadside door
- ?? 2-panel curbside door
- ?? 54" Attic
- ?? Many more special features

Call for more details and a quote today!



Sometimes
Only
Doing
Half the Job is
the Best Way
to Get the Job
Done Right!

This millwork company recently took possession of their 2nd 26', Half-Curtainside. This type of van body is unique, but becoming a very popular option for many of our customers. Our Half-Curtainside design is taken from our original full Curtainside; we do not take a regular dry van and add a curtain. For the solid wall we offer aluminum sheet and posts or sturdy FRP construction. We can also install decals to your truck body and create a moving billboard for your company. There are numerous load securement options that can be added to the floor, ceiling and wall. Pictured above you see wood slats, "E" track and "F" track. These bodies are available with your choice of a roll-up or rear swing doors, whichever best serves your needs. Our Half-Curtainsides units like our full Curtainsides are built to stand the test of time. Curtains are PVC coated polyester, which include vertical and horizontal nylon reinforcement webbing to add strength and serve as a rip stop for security. As you can see, by making a decision to buy a Marion Half-Curtainside you get the best of both worlds, a secure, stable wall and an easily accessible entry. Call today to have your quote e-mailed or faxed to you.

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Leadtimes

Standard Dry Vans/Platforms 3-4 weeks

Please call for leadtimes on all other Marion truck bodies.

Customer Corner

Used Equipment For Sale

McCoy Nationalease Contact Dick Paalman
(1) 22' platform 920-380-9910
48" bulkhead,
5 sliding winches
w/forklift mount
kit at rear

Cooley's Contact Doug Petsch
(1) 22' refrigerated van 262-334-3474
with liftgate

If you are interested in listing any used equipment in our Customer Corner please call Jeff Suehring or Gwen Hahn.

Marion home office is open from 7 a.m. to 5 p.m. daily and is staffed through the lunch hour to quickly respond to your needs.

Phone: 715/754-5261
Fax: 715/754-5776

Inside Sales Team/Commercial Parts

Jeff Suehring (ext.123) jsuehring@marionbody.com
Gwen Hahn (ext.144) ghahn@marionbody.com

Our Field Sales Team

Mike Foley Office: 262/639-5644
(automatically transfers to mobile phone)
mfoley@marionbody.com

Dave Abrahamson
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Winter is Upon Us

Safety and equipment upkeep become high priorities during this time of year. Two truck body areas that require special attention are rear steps and doors. These might be obvious areas to some, but to avoid dangerous situations in winter conditions, everyone needs to be aware.

The roll-up rear door on a van body is often the only moving part on the body; therefore it's the part that requires the most maintenance. Door operation should be checked on a regular basis, loose fasteners should be tightened or replaced. Inspect the pull strap, if it is worn or damaged it should be replaced. Inspect the door cables and cable drums, frayed cables should be replaced and the cable drums should be kept tight against the bearings to ensure proper operation. The door should be lubricated on a regular basis with lubricant from the door manufacturer, or a good quality silicone spray. Lubricate the door rollers, hinges, lock and the door spring – the door spring is often overlooked and if not lubricated will seize up. Do not use any petroleum-based lubricants such as WD-40 or grease. These products will deteriorate the rubber and collect dust and dirt causing poor door operation, and premature wear. Always make sure that snow and ice are cleared from the rear threshold before closing the door. These may ajar the door causing rollers or cables to be damaged.

We offer an upgraded package to help extend the life of your rear roll-up door. This door features stainless steel rivets and bolts to help prevent rust and corrosion of the fasteners on the exterior of the door and precision sealed rollers, which last up to three times longer than standard door rollers. For more information about up-graded roll-up doors ask your Marion Sales Specialist.

Parts and Service Assistance Available:

Todco (740) 383-6376 or www.todco.com

Whiting (716) 542-5427 or www.whitingdoor.com

Rear swing doors also need to be kept clear from all debris, including snow and ice. Taking the time to clear the area where the lock rods are engaged will reduce the risk of bending or breaking the brackets. Road salt can be a major cause of corrosion to the rear door hardware. To extend the life of your doors wash them on a regular basis.

Slippery rear drop steps are a cause of workmen's compensation injuries. To prevent injuries from happening, we suggest the use of the Grip Strut® stepping surface on your next drop step. This aggressive stepping surface has generous holes to help prevent snow and dirt build-up. Call today for a sample of the Grip Strut® surface and a quote for a new body with a Grip Strut® drop step.

Keep yourself and your drivers safe this winter, keep areas free and clear of ice and snow and drive safely.