

MARION DISPATCH

April 2001

Publication of Marion Body Works, Inc. for its Commercial Truck Body Product customers and friends.

Stock Body Update

Currently an 8-day delivery

Aluminum Dry Vans

- (1) 16' L x 91" H x 96" W
- (2) 22' L x 97" H x 96" W
- (1) 22' L x 97" H x 102" W
- (3) 24' L x 97" H x 96" W
- ** (2) 26' L x 97" H x 96" W
- (4) 24' L x 97" H x 102" W
- (1) 26' L" W x 97" H x 102

****Special Discount of \$1000.00**

FRP Vans

- (2) 24' L x 97" H x 102" W
- (2) 26' L x 97" H x 102" W

Marion Offers Optional Underbody Boxes

These are available in a variety of styles and sizes to suit your needs. Available in aluminum, steel, stainless steel or aluminum with stainless steel doors, these boxes are manufactured with high strength, corrosion resistant alloy materials to provide top quality appearance, low



maintenance and minimum weight. Stainless steel, keyed T-latches are used for long life and security. Steel boxes are powder coated black for optimal corrosion resistance. In-stock sizes are 36x24x24 and 24x18x18; other sizes and custom built boxes are available with your choice of a smooth exterior finish or diamond-plated door, to

help resist scratches and scrapes. On your next body order give yourself some extra storage room and add an underbody box.

This Could Be The Answer For Your Special Needs!!



Is your customer handling large, awkward materials? Are these items to cumbersome for Dry Vans? Are they having to tarp and untarp frequently with flatbeds? If the answer to any of these questions is yes, a Marion Curtainside is what you are looking for. Available in two designs, our "Buckle Close" design is our most popular model and

features curtains tensioned vertically with nylon straps. Our "Easy Close" design offers a curtain that is captive top and bottom with rollers; this design is faster to open and close



and works well if your business requires frequent stops. Both designs come with your choice of roll-up or swing rear doors. These bodies are engineered and built from the floor up to be Curtainsides. We don't take a flatbed and bolt on a curtainside kit. These units are built to stand the



test of time. Curtains are PVC coated polyester, which include vertical and horizontal nylon reinforcement webbing to add strength and serve as a rip stop for security. Popular options include sliding winches, "F" track, customized interior side racks, chain-type tie-downs or

stake pockets. Make yourself a moving billboard; customize your curtainside with colored curtains or decals, get the word out to thousands just by delivering your product. There are wide arrays of colors to choose from. Please see the enclosed literature for more information or contact your sales service specialist. We look forward to getting you on the road with a new Marion Curtainside Body.

Customer Corner

Used Equipment For Sale

(1) 18' platform -----L&S Truck Center
contact Jon Leu
920-923-9944

(1) 24' Curtainside-----Idealease of Central WI
- like new contact Tom Vandehey
- blue curtains 715-591-2591

(1) 24' Alum Dry Van -----Cooley's
with 4000lb Railgate contact Doug Petsch
(2) 24' Alum Dry Vans 262-334-3474
(1) 22' Alum Dry Van

If you are interested in listing any used equipment in our Customer Corner please call Jeff Suehring or Gwen Hahn

The Marion home office is open from 7 a.m. to 5 p.m. daily and is staffed through the lunch hour to quickly respond to your needs.

Phone: 715/754-5261
Fax: 715/754-5776

Inside Sales Team/Commercial Parts

Jeff Suehring (ext.123) jsuehring@marionbody.com
Gwen Hahn (ext.144) ghahn@marionbody.com

Our Field Sales Team

Mike Foley Office: 414/639-5644
Mobile: 414/791-3542
mfoley@marionbody.com

Dave Abrahamson
Office: 715/823-2966
Mobile: 715/853-3444
dabrahamson@marionbody.com

Marion Welds Quality

With over 50 welders employed at Marion, body weld quality is top priority. Our welding crew is consistently being trained and certified in



house by one of the best welding instructors in the world. Contracted through Fox Valley Technical College, educator Bill Shreve is at Marion on a weekly basis. Bill has more than 29 years experience in the welding and fabricating field and has been working with Marion the last seven. He is a certified AWS welding inspector, educator and a certified weld test agent for the state of Wisconsin. **In 1996 Bill was the American Welding Society's National Educator of the Year.** In addition to welding training Bill also instructs students on blueprint reading, metallurgy and welding symbols. Having once ran his own welding and fabrication business Bill possesses all of the skills required of his students. This skill coupled with Bill's professional education makes him an ideal in shop, "hands on" instructor.

TMC Changing with Technology.

The first annual Technology and Maintenance Council "TMC" (formally known as The Maintenance Council) was held in Nashville, TN March 12th- 15th. The name change reflects the Councils focus on technology as a driving force in the trucking industry. The TMC's annual meeting is held in conjunction with the Transportation and Equipment Exhibition, which is well attended by over 1,200 TMC members and over 300 exhibitors, including many industry leaders. Representing Marion at TMC was Dave Abrahamson and Gwen Hahn. Dave and Gwen both reported a good show, meeting with past and present customers. Next years annual TMC meeting and Exhibition will be held March 4th - 7th in Ft. Lauderdale, FL

A Tradition of Quality



Marion Body Works, Inc.

211 W. Ramsdell - PO Box 500 - Marion, WI 54950
715/754-5261 - FAX 715/754-5776
www.marionbody.com