

MARION DISPATCH

Publication of Marion Body Works, Inc. for our Commercial Truck Body Product customers and friends

August 2002

Stock Body Update

Currently a 5-working day delivery

Aluminum Dry Vans

- (1) 14' L x 85" H x 96" W
- (1) 16' L x 91" H x 96" W
- (2) 24' L x 97" H x 96" W
- (2) 24' L x 97" H x 102" W
- (1) 24' L x 97" H x 102" W
Smooth Side

FRP Dry Vans

- (2) 24' L x 97" H x 102" W

IN THE BEGINNING THERE WAS FAB....

(Part 1 in a series of articles on "What Goes in to Making a Van Body")

Fabrication - Shearing, punching, milling, drilling, forming and cutting. It all has to start somewhere. Aluminum and steel are bought as raw materials in sheets and then transformed through the fabrication process into parts.

Marion's quality starts with our parts. Our computerized fabrication equipment produces parts to exacting requirements. Quality is improved through greater accuracy, repeatability and clean-cut edges. Fast revisions are possible, for once the part is programmed, hole locations or dimensions can be changed very easily.



Shearing: A Wysong 12' Hydraulic Shear. The machine can cut 1/4" mild steel up to 12' long and has a 13 to 32 per minute adjustable stroke.



Punching: A Strippit 1250 Turret Punch Press. This fabricator can exert 33 tons of force and has 33 tooling stations. Two of the stations are "auto indexing" allowing the tooling to be rotated at any angle by the computer during the machine cycle to produce any shape opening.

The fabricator is equipped with a bi-directional interface for DNC operation and is hardwired to programming computers in the office.

Milling and Drilling: A Milltronics BR-50 bridge mill with a Centurion VI CNC control. This machine tool can precisely mill and drill aluminum, steel, plastics, etc. An automatic 20-station tool holder, allows the operator to make parts faster and more accurate with the appropriate tools.



Forming: Two 250-ton 12' Accurpress Hydraulic Press Brakes each equipped with a computer controlled 24" automatic CNC 2000/HD 3 axis gauge. Capacity is 1/4" hot rolled plate 12' long.

Cutting: An Elumatec DG 244/E255 double head miter saw cuts and miters aluminum extrusions up to 20 feet in length in a single operation and has the capability to make compound angle saw cuts.



Thought Provoking.....

People may forget how fast you did a job, but they will remember how well you did it.

Marion's Commitment is to "Always do what we say we're going to do". Marion observes three priorities in the following order:

- Priority#1** Safety and Quality -
These come first , ahead of all else.
- Priority#2** Be On-Time with Commitments
- Priority#3** Be Cost Effective

If there's a question about quality when a customer is pushing for delivery of a unit - we'll be late to be sure the quality is right. If overtime will help recover the delivery date, the company will invest in the overtime. Following these priorities over the long run is the lowest cost way to operate. It is the priorities ranking that earns repeat business and justifies the Company's by-words:

Marion - A Tradition of Quality

Marion's home office is open from 7am to 5pm daily and is staffed through the lunch hour to quickly respond to your needs.

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Fab con't..

Skilled Craftsmen: We regularly conduct in-house training and certification programs in welding and other skills. Our employees average over 12 years with the company and this experience and knowledge goes into every part and product we make.

Offering these state-of -the-art fabricating capabilities puts us one step ahead of the competition and makes us your top choice for manufacturing your truck body. All of these features benefit you by increasing accuracy and production time. Keep us in mind for the next truck body you need.

What will reduce the cost of your van body and still maintain Marion's high quality???

Watch upcoming Dispatch's for more exciting news on what's new for your Marion Van Bodies, but if you can't wait call Mike Foley or Dave Abrahamson, maybe they will give **you** the inside scoop.

Call today - they can't wait to hear from you.

A Tradition of Quality

MARION

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